



## Welcome to Bugatti

The Brand Bugatti stands for exclusiveness, luxury, elegance, outstanding design and enormous passion. Unique visions, the strong tradition of legendary sports cars as well as the technical precision in development, construction and production – they form this brand since its founding in 1909, by Ettore Bugatti.

Become a part of this tradition. We invite you as:

## BG-V/V Regional Executive EU (m/f/d)

Bugatti Automobiles S. A. S. is located in Molsheim and in charge of producing vehicles within BUGATTI brand. Besides Production, the management areas Quality, Sales, Finance, Controlling and IT are working in this location.

### Your tasks

A varied work and topic field waits for you. Among other things, your tasks would be:

- Mission: To achieve markets sales objectives by following Commercial guidelines and to find opportunities in term of partners, customers, markets and dealer network development.
- Achieving/ Exceeding markets sales objectives
  - Driving partners to achieve budgeted sales volumes and business mix targets
  - Reporting and analysis of prospect-, deposit-, contract- and delivery management within product lifecycle
- Evaluating and developing dealers network
- Regional reporting and analysis
- Responsible for verifying the dealer margin process by evaluating the achievement of variable performance parameters set forth in the yearly KPI document per BUGATTI partner
- Monitoring, preparation and conduct of central and regional dealer trainings

### Your qualifications

You bring along following qualifications:

- University degree with minimum 3 years business practice experience in the field of sales & marketing
- Good knowledge in competitor analysis, price positioning and mark-up definition
- English mandatory, German & other languages depending on markets
- Self-confident
- Objectives fulfillment
- Proactive and autonomous
- Willingness to travel
- Good team and communication skills
- MS Office (MS Excel, PowerPoint) and SAP R/3

Please join us and apply – with stating the position above – to [recruiting@bugatti.com](mailto:recruiting@bugatti.com).

*Vive la marque!*